

Large distributors of pharmaceuticals and products of medicinal use:

1. LLP «Amanat»



- Top national distributor in Kazakhstan. According to «Vi-ORTIS» market research, Amanat company holds the largest market share amongst all Kazakhstan distributors.
- Has more than 400 contracts with almost all domestic manufacturers, and foreign drug manufacturers represented in the Kazakhstan market. Amanat company imports the largest volume of foreign drugs.
- Amanat supplies more than 6 000 different pharmaceutical products to the Kazakhstan market.
- Has 10 representative offices in largest cities of Kazakhstan: Almaty, Aktobe, Shymkent, Pavlodar, Semey, Oskemen, Oral, Petropavlosk, Kostanay, Kokshetau - all of them are in top 3 pharma sale volumes in their region.
- All representative offices have warehouses, the sum surface area of all warehouses is 23 700 sq.m. which have well established cooling system, transportation system, working through outsourcing.
- Warehouses operate through automatized administration system «LEAD WMS SE», automatic product identification system is employed, pipeline assembly system is used. All products are delivered to the customer within one week.
- Has implemented international standards of quality management systems ISO 9001-2009, in 2013 has passed the inspection for proper distributor practice RK 1614-2006.
- Has more than 3000 long-term customers from the pharmaceutical industry, all of which have the license for wholesale and retail trade to the healthcare organizations in Kazakhstan.

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Headquarters in Karaganda, Seifullina 107/3, 100019, Karaganda Tel: <u>+7 (7212) 90-80-00</u> Email: <u>info@amanat.kz</u> Website: <u>http://amanat.kz</u>

2. LLP Kazakhstan Pharmaceutical Company "Medservice Plus"



Kazakhstan Pharmaceutical Company "Medservice Plus"

• The company's basic activities include distribution of medicines and medical-purpose products. As of today the company is working with products of more than 280 manufacturers and can offer a wide range of medical, pharmaceutical products, having constant assortment more than 4000 items with various brand names. The company's personnel consist over 1000 employees including Almaty and branch offices.



- The company has an extended and developed distribution network throughout the Republic of Kazakhstan. At present the company's branch offices are operating in 16 cities such as Almaty, Astana, Karaganda, Aktau, Aktobe, Atyrau, Ust-Kamenogorsk, Pavlodar, Shymkent, Taraz, Taldykorgan, Kysyl - Orda, Semipalatinsk, Uralsk, Kokshetau, Kostanai, Petropavlosk which covers practically all the regions of the Republic.
- At present time, the priority for the company is developing partnership with national distribution companies. Regular clients are more than 2,500 organizations: pharmacies, pharmacy networks, and health care facilities all over the Kazakhstan.
- In 2006, the company introduced the standard ISO 9000:2000 and 9001-2009
- Medservice Plus' has implemented Good Distribution Practice GDP upgrading the quality of population drugs coverage within the territory of Kazakhstan.

Chairman office: Bocharova Anastasia (assistant to chairman) email: a.bocharova@medservice.kz, info@medservice.kz, tel: +7 727 389 05 71 ext. 101, +7 777 370 61 57

Central office KPC "Medservice Plus" LLP: +7 (727) 279 86 02 E-mail: info@medservice.kz antoshkina@medservice.kz (Marketing Department) mshelp@medservice.kz (Marketing Department) msstock@medservice.kz (network of pharmacies and clinics of vaccination) msstock@medservice.kz (operator of a bonded warehouse) Address: 050004, Republic of Kazakhstan, Almaty, Mametovoi str. 54 Website: <u>http://www.medservice.kz</u>

3. LLP «Zerde»



- LLP "Zerde" is one of the largest distributors of pharmaceuticals in the Kazakhstan market, offering a wide range of high-quality and accessible medicines and products of medicinal use.
- In 2009 the company has successfully achieved international certification from "Moody International Certification Ltd.", and in 2009 has gained ISO 9001:2008.

ADDRESS:

LLP "Zerde"

Republic of Kazakhstan, Shymkent city, Temirlanovskoye 236 <u>http://zerdegroup.kz</u>

WEBSITE:

Mobile telephones:

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E-mail: sbyt@zerdegroup.kz

4. LLP «AMITY International»



- LLP «AMITY International» is one of the largest pharmaceutical companies in Kazakhstan.
- Product portfolio has more than 7000 different medicines and products of medicinal use.
- The company provides services for 3000 pharmacies in all regions of Kazakhstan.
- LLP «AMITY International» is a reliable partner in delivery of pharmaceutical goods to Kazakhstan from more than 270 international manufacturers.
- Since 2005 has ISO 9001:2000.
- In 2014 has obtained GDP certificate.
- More than 200 employees work for «AMITY International», 73% of those have higher education

Address:

Almaty, 050026, Muratbayeva, 23/1 Tel.: 8 (727) 244-84-68 E-mail: info@amity.kz For cooperation: <u>delivery@amity.kz</u> Website: <u>http://www.amity.kz</u>

5. LLP "INKAR"



The company is in top 5 largest pharmaceutical distributors in Kazakhstan. The volume of medicines and medicinal use products operated by the company grows by 30-50% each year. Domestic pharmaceutical purchases are growing with the same speed. In total, the sales of "INKAR" company for the past 5 years have tripled.

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6. INTERPHARMA, WHOLESALE COMPANY, JSC

Address: Republic of Kazakhstan, 050004, Almaty, Nauryzbay batyr 17 Telephone: (727) 258-89-30, (727) 258-89-33 E-mail: interfarma@interfarma.kz Contact name: Shramchenko Natalia Yurevna - director

7. LLP «Akniet Pharmaceuticals»



- More than 15 500 clients
- 24 years in business
- 250 partners
- 2000+ products

Address: Headquarters in Shymkent city, Baytuly baba, 12A Telephone: +7 (7252) 33-15-44, 45-02-43, 45-02-48 Email: <u>info@ak-niet.kz</u> <u>Website: http://www.ak-niet.kz</u>

8. LLP «STOPHARM»



- «STOPHARM» is a national pharmaceutical distributor, with representative offices and warehouses in all regions of Kazakhstan. Headquartered in Kostanay
- «STOPHARM» pays special attention to quality management, having ISO certificates, "Russian Register" certificate, is a member of IQNet and international accreditation RvA, which is recognized by the International Accreditation Forum.

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Tel. +7 (7142) 91-77-10 E-mail: <u>kanc@stopharm.kz</u> Website: <u>https://www.stopharm.kz</u>

9. LLP «Gippokrat»

LLP «Gippokrat» - the largest center of medical and pharmaceutical services in the capital. The company includes: pharmacy network, medical center, textile salon for medicinal use products and free information service (telephone). The company operates according to international GDP practice.





Address: Nur-Sultan, Republic avenue 46 <u>mfk@gippokrat.kz</u> +7 778 466 84 20 Website: <u>http://gippokrat.kz</u>

Other companies specialized in pharmaceuticals and products of medicinal use:



Representative office of Pharmaceutical Plant "Biopharma" in the Republic of Kazakhstan

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LLP «CORAL-MED KAZAHKSTAN»

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LLP «L-PHARMA»

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LLP «NF PHARMA»

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LLP «ARIFAR»

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LLP «VIVA TRADE»

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LLP «ZHAYIK-AS»

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БИОСФЕРА









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