

Major domestic pharmaceutical manufacturers in Kazakhstan:

1. SANTO Member of Polpharma Group



FULL NAME	SANTO MEMBER OF POLPHARMA GROUP, JSC
HQ LOCATION	Shymkent, Kazakhstan
RANK (2017)	2
SALES (2017)	\$ 30.0 mio
MS (2017)	3.8%
STAFF (2018)	>1,300 employees
PORTFOLIO	246 brands
WEB	santo.kz
PRODUCTS FOCUS	Infusions, Antibacterials, Cardiology, Analgesics and Anesthetics

In 2011, Chimpharm pharmaceutical plant had become a part of the Polpharma Group of Companies and was renamed to Santo Member of Polpharma Group. The company exports its production to Russia, Kyrgyzstan, Tajikistan, Mongolia and Turkmenistan. Most sales of the company belong to the hospital segment.

Santo's facilities allow manufacturing 1.2 bn tablets, capsules and granules, 300 mio ampoules, 40 mio bottles of antibiotics and 6 mio packages of infusions annually.

The company is implementing an investment project on modernization of APIs productions worth USA 100 mio.

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E-mail: santo@santo.kz

Almaty branch address: 050013, Republic of Kazakhstan, Almaty, Al-Farabi17/1, Business Center "Nurly-

Tau", 5B block, floor 19
Telephone: +7 (727) 3121833
Webiste: www.santo.kz

2. "Nobel" Almaty Pharmaceutical Factory



FULL NAME	NOBEL ALMATY PHARMACEUTICAL PLANT
HQ LOCATION	Almaty, Kazakhstan





RANK (2017)	15
SALES (2017)	\$ 13.9 mio
MS (2017)	1.8%
STAFF (2018)	400 employees
PORTFOLIO	180 brands
WEB	nobel.kz
PRODUCTS FOCUS	Antibiotics, Antihypertensive, NSAIDs, Lipid-lowering agents

In terms of the National Program for Import Substitution in Kazakhstan in 2003 the "Nobel Pharmaceuticals" company has invested in Almaty Pharmaceutical Factory. The investor — "Nobel Pharmaceuticals" is a Turkish company, founded in 1964, which has more than 2700 employyes in 18 countries. In 2002-2016 about \$ 65 mio were invested in the Nobel Almaty. Nobel exports 30% of its production in the CIS countries. Annual production capacity amounts 350 mio tablets, 150 mio capsules, 20 mio bottles of syrup and suspension and 10 mio tubes of creams and pomades. The company has a GMP certificate and is one of the best contractors in Kazakhstan.

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E-mail: nobel@nobel.kz
Website: www.nobel.kz

3. ABDI IBRAHIM GLOBAL PHARM



ABDI IBRAHIM GLOBAL PHARM

FULL NAME	ABDI IBRAHIM GLOBAL PHARM, LLC
HQ LOCATION	Almaty, Kazakhstan
STAFF (2018)	>400 employees
PORTFOLIO	108 brands
WEB	aigp.kz
PRODUCTS FOCUS	Neurology, Antibacterials, Respiratory

The company was founded in 2000 within import substitution policy of Kazakh government in cooperation with Korean Han Seo Pharm company. In 2012, 60% of Global Pharm was acquired by Turkish Abdi Ibrahim company. In 2015, the construction of the new GMP-complying plant was finished. Abdi Ibrahim Global Pharm's portfolio includes over 70 preparations. The company's main export markets are Azerbaijan, Uzbekistan, Tajikistan and Kyrgyzstan. Reaching Russia, Belarus, Turkmenistan, Moldavia and Armenia is in plans.

Contacts:

Registered address: Republic of Kazakhstan, Almaty, Zhandosova 184 G

Telephone: +7 (727) 232-44-80, +7 (727) 232-44-81 (fax)

E-mail: info@aigp.kz



velopment Institute June 6, 2019

Plant address: Almaty region, Ili district, Ashibulak village district, Mukhametzhan Tuimebayev, Industrial

Zone space No. 282 Webiste: www.aigp.kz

4. KELUN-KAZPHARM



FULL NAME	KELUN-KAZPHARM, LLC
HQ LOCATION	Kokozek, Kazakhstan
STAFF (2018)	>450 employees
PORTFOLIO	10 brands
WEB	kelun-kazpharm.kz
PRODUCTS FOCUS	Infusion solutions, oncology

The company is part of Chinese Corporation Kelun, one of the biggest producers of pharmaceuticals in China. GMP-complying plant of Kelun-Kazpharm was launched in 2014. The plant includes two sites, which produce injection and infusion solutions. The company has become one of the biggest suppliers of infusion solutions in Kazakhstan. It plans to expand the assortment and open the site for the production of antibiotics and cancer drugs.

Address:

Almaty region, Karasay district, Eltay village - Kokozek

Sales department telephones: +7(727)312-14-04, +7(727)312-16-45, +7(727)312-16-46

Registration department: +7(727)312-14-01

E-mail: 3131404@mail.ru – Sales department Almaty

bauken1971@bk.ru - manager Baurzhan Kaptagayev (Moscow)

<u>rusian.86@mail.ru</u> – manager Ruslan Kameshev (Moscow)

kelunrussia@gmail.com – manager Anderi Duan (Moscow)

saniya.kelun@mail.ru - manager Russia Sania Bektasova

Website: www.kelun-kazpharm.kz

5. KARAGANDA PHARM COMPLEX



FULL NAME	KARAGANDA PHARM COMPLEX, LLC
HQ LOCATION	Karaganda, Kazakhstan
STAFF (2018)	150 employees





PORTFOLIO	154 brands
WEB	kphk.kz
PRODUCTS FOCUS	Oncology, Endocrinology, Immunology

The company was created under the Order of the President of the Republic of Kazakhstan Nursulan Nazarbayev for the manufacturing of original, competitive injectable preparations. In 2015, the workshop for manufacturing of lyophilized injections and solutions for injections as well as quality control laboratory were put into operation. Project capacity of the Complex is 4 mio packs per year in 2017.

Details of the complex:

- Physio-chemical laboratory
- Microbiology laboratory
- Biochemistry laboratory
- Central warehouse
- Engineering infrastructure
- 4,291 hectares territory
- Project capacity: 4 million packs per year
- 150 employees

Address:

Republic of Kazakhstan, Karaganda region, 100009 Kazybek Bi district, Botanixheskaya street 12

Telephone: +7 (7212) 90-80-51, +7 (7212) 90-80-51 (fax)

E-mail: kphk@kphk.kz
Website: www.kphk.kz

6. DOSPHARM



FULL NAME	DOSPHARM, LLC
HQ LOCATION	Almaty, Kazakhstan
STAFF (2018)	130 employees
PORTFOLIO	17 brands
WEB	dosfarm.kz
PRODUCTS FOCUS	Respiratory, Sensory organs

DOSPHARM was founded in 2001 in Almaty. The company's main specialization is drops and sprays in bottles. Currently, there are 18 preparations on the company's portfolio. DOSPHARM is actively implementing modern equipment at the manufacturing; in Feb 2016, it received international GMP certificate for the production of eye, nasal and ear dosage forms.

Address

Republic of Kazakhstan, Almaty, Chaplygina 3

Reception telephone: +7 (727) 253 03 88, +7 (727) 248 31 81, +7 (727) 377 91 21





Quality control telephone: +7 (727) 253 03 88

Manufacturing: +7 (727) 377 91 20 E-Mail: dosfarm@dosfarm.kz

Sales department telephones: +7 (727) 253 07 07, +7 (727) 253 07 08

Sales department e-mail: gulshat@dosfarm.kz

Website: www.dosfarm.kz

7. ZERDE KZ



FULL NAME	ZERDE GROUP, LLC
HQ LOCATION	Shymkent, Kazakhstan
STAFF (2018)	220 employees
PORTFOLIO	27 brands
WEB	zerdegroup.kz
PRODUCTS FOCUS	Herbal, Phyto teas

Production company Zerde-Phyto is a part of Zerde Group, which also includes retail and distribution departments. It produces herbal preparations by proceeding about 1 thousand tons of herbal raw materials annually. In 2015, Zerde Group started the construction of the joint plant in Shymkent in cooperation with Russian company Pharmasyntez. The plant will produce medicines against cancer, cardio diseases and HIV.

<u>Address:</u> Republic of Kazakhstan, Shymkent city, Tamerlanovskoe shosse Telephone: +7 (7252) 45 51 84 reception, +7 (7252) 39 12 77 sales department

E-mail: okzerde@mail.ru Website: www.zerdegroup.kz

8. KYZYLMAY



FULL NAME	KYZYLMAY, PC
HQ LOCATION	Almaty, Kazakhstan
STAFF (2018)	>50 employees
PORTFOLIO	96 brands
WEB	kyzylmay.kz





	100000
PRODUCTS	Herbal, Food supplements, Cardio
INODUCIS	nerbal, rood supplements, cardio
FOCUS	
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Kyzylmay Complex, which includes manufacturing, marketing, trade, construction, and planning groups, was founded in 1994. The company produces over 100 herbal and natural preparations. Company's assortment includes herbal teas, herbal capsules, syrups, honey composition, suppositories, herbal balsams, contraceptives, oils and ointments.

Address: Republic of Kazakhstan, 050016, Almaty, Ippodromnaya street, 6

Telephones: +7 (727) 382-17-14, +7 (727) 382-17-13

Website: www.kyzylmay.kz

9. EIKOS PHARM



FULL NAME	EIKOS PHARM, LLC
HQ LOCATION	Almaty, Kazakhstan
STAFF (2018)	>50 employees
PORTFOLIO	9 brands
WEB	eikos-pharm.kz
PRODUCTS FOCUS	Respiratory, Antiinfectives

Eikos Pharm was founded in 1998 and was designed for the manufacturing of influenza drugs. In 2015, the company received international GMP certificate. The company produces 80 mio tablets annually.

Contacts:

Correspondence address: 050016, Republic of Kazakhstan, Almaty, Nusupbekova 32

Production plant address: Republic of Kazakhstan, Almaty region, Ili district, Boralday, junction 71 Registered address: 040700, Republic of Kazakhstan, Almaty region, Ili district, Otegen Batyr, Titov street

8, apartment 2

Telephone: +7 727 397 64 29; +7 727 397 64 14

E-mail: pharm@eikos.kz, mail@eikos.kz

Website: www.eikos-pharm.kz

10. Pharmaceutical Manufacturing Company «Sultan» LLP



LLP "Sultan" is a domestic manufacturer of pharmaceutical products since 1999. In connection with the Decree of the President of the Republic of Kazakhstan of September 13th 2004 year, N 1438 "On State





program of reforming and development of healthcare of the Republic of Kazakhstan for 2005-2010" the company has built pharmaceutical production in Talgar district, Almaty region during 2006-2012. Project LLP "Sultan" Construction of a pharmaceutical production included by Akimat of Almaty region in the Governmental Program of the Republic of Kazakhstan" Business Road Map 2020 ". Over 3 years, the company launched the first in Kazakhstan production of medical devices for trauma. At the moment, a modern production facility was constructed in accordance with ISO standards, advanced metal processing equipment purchased from a Swiss provider, and continually training was conducted by technology provider with 120 years of experience. All products that are authorized for issue, are registered and certified.

Address: Almaty region, Talgar district, village Erkin, street B.Momyshuly, 5

Phone: +7 (727) 305-48-65/(80)

E-mail: toosultan@list.ru

Web-site: www.sultanpharm.kz

11. LLP «BIRUNIFARM»



BIRUNIFARM LLP, pharmaceutical company, was established in 2009, in June 2010 the production lines were launched by Akim of Almaty - Yesimov A.S., during the teleconference with the President of the Republic of Kazakhstan. Manufacturing process meet the quality standards CE and ISO. The Company was included in the "Regional map of industrialization" of Almaty (Resolution No.2/400 dated 10.06.2010), and products of BIRUNIFARM - BF-A and BF-B ready solutions - are certified by the standards bodies (ST KZ №064600586, where the percentage of local content is 91%). In 2010 the company has signed a long-term (7-year) supply agreement with the public supplier of pharmaceutical products SK-Pharmaceuticals LLP. Ready solutions of BIRUNIFARM have already been registered in the Republic of Kyrgyzstan and Uzbekistan that ensures the development of domestic goods export.

<u>Address:</u> 050054, Republic of Kazakhstan, Almaty, Algabass street, 2A Phone: +7(727)257-07-17, 257-99-23, 257-02-75, +7 701 374 89 07

E-mail: <u>info@birunifarm.com</u>
Web-site: <u>www.birunifarm.com</u>

12. LLP «Dolce»







Pharmaceutical manufacturing and commercial consortium of Dolce and Dolce-Pharm companies was formed in 1998. It is one of the largest Kazakhstan's manufacturers of all kinds of professional surgical and examination gloves, complex surgical, obstetric and gynecological kits, disposable clothes and linen, plastic medical instruments, and medicines (activated coal 0.25 No.10 "Ultra Adsorb"). The consortium supplies needs of medical treatment facilities in the Republic of Kazakhstan, fulfills the state order on supplying MP and medicines under a long-term contract with North Kazakhstani branch, and is focused on export to Central Asia and CIS countries.

Address: Almaty area, Ilijsky area, Yntymak settlement, Centralnaya str., 1

Phone: +7 (727) 2 719-808, +7 (727) 2 719-809 (fax) E-mail: info@dolcepharm.kz, factory@dolce.kz

Web-site: www.dolce.kz

13. LLP «Super-pharm»



At the beginning of 2011 management of Super-pharm Ltd decided to implement Project of Construction of Plant for production of nonwoven sterile medical goods for single use and surgical dressings in Zhambyl region. In December, 2011 nonwoven sterile medical goods production plant was commissioned, the production is based on production cycle "raw material – finished products" including process of finished goods sterilization contrasted to the production of nonwoven medical goods existing in the market of the Republic of Kazakhstan and the CIS countries using out-sourcing to a greater or lesser degree. Super-pharm Ltd is currently a pharmaceutical plant producing medical clothes and linen for single use of nonwoven fabric and surgical dressings, using multi-level quality control at each production stage built and equipped with account of the requirements to medical goods production and containing high technology equipment , total production capacity of the plant is more than 15 million items yearly. The strategic purpose of the Company is provision of consumers with high-quality and safe medical goods made in the Republic of Kazakhstan at reasonable prices.

The Company has QMS certificate ISO 13485:2012 on medical goods production, state registration of 16 complexes, certificate of goods origin CT-KZ, standard of organization for certification of conformity, permit on the use of technical devices.

Range of products manufactured by the plant under trademark "Nariya" includes single-piece products: bandages (4 types), boot covers, three-layer masks, caps-berets, side-caps, gowns, surgical suits, shirts for obstetric patients, baby linen, blankets of different sizes, absorbing napkins, and etc., 16 types of sets – obstetrics, gynecology, surgical, surgical clothes, for increased protection, for surgical field limitation and etc.

Super-pharm Ltd concluded a long-term contract for delivery of medical and pharmaceutical goods with SK-Farmacia Ltd for the period of 7 years. Within this agreement the Company delivers 6 types of sterile sets and 4 types of bandages providing the demand of the Ministry of health care in the Republic of Kazakhstan in these products. From 2012 to 2016 the volume of goods delivered to medical organizations of Kazakhstan made up more than 25,20 million bandages, more than 4,80 million sets and 15,80 million of single-piece items.



June 6, 2019

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street

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Web-site: www.superpharm.kzE-mail: super-pharm@mail.ru

14. LLP «Almerek»



LLP "Almerek"- is Kazakh pharmaceutical company established in 2003 and specialized in production and wholesale/retail sale of pharmaceutical products, medical products and medical equipment. It is national manufacturer of medical products implemented within the sphere of The Government Program of Forced Industrial-Innovative Development and Industrialization Map. The production was placed into operation in December 2011. During the 4 years successfully cooperating with The Committee of Medical and Pharmaceutical Activity Control of MHSD RK, with the single distributor LLP "SK Pharmacy".

<u>Address</u>: Almaty, md. Kalkaman, d. 20 Phone: +7 (727) 270-87-51, 270-86-51

Web-site: www.almerek.com

E-mail: info@almerek.com almerek2014@mail.ru

15. "NUR-MAY PHARMACY" LLP



«NUR-MAY PHARMACY» LLP is one of the leading producers of parenteral solutions in Kazakhstan. The Company manufactures life essential medicines in the form of infusion solutions in polypropylene bags and injection solutions in vials. The Company's solutions manufacturing Plant is located within boundaries of Almaty city. The Plant was designed and built in accordance with GMP (Good Manufacturing Practice) standards. The Plant's equipment was manufactured by leading European companies. The Plant's production capacity is 6 mln. bags/vials per year. Currently an investment project is being carried out to increase production capacity to 12 mln. bags/vials per year. The Company's portfolio includes 9 medicines. 11 new medicines are being registered and developed. The Company sells its solutions to the Sole Distributor, "SK-Pharmacy" LLP, which in its turn delivers these solutions to more than 1300 medical organizations across Kazakhstan. Also the Company on its own delivers its solutions to medical organizations of nearby regions. 75 employees work at the Company, 26 of them are highly qualified specialists.

Address: 17, Kapchagayskaya street, Pervomayskiy microdistrict, Zhetisu district, Almaty city, 050000

Phone: +7 (727) 260 39 74 E-mail: office@nm-pharm.kz

16. Manufacturing and a pharmaceutical company "ELEAS" LLP





Limited Liability Company «Manufacturing and a pharmaceutical company «Eleas» Eleas Manufacturing Pharmaceutical Company Limited Liability Partnership was created in 2003. Company's main activity types are manufacture and sale of drugs. The company was implementing a range of measures in order to achieve its objectives in view according to a plan – in 2005 the license on manufacture of pharmaceuticals was obtained and pharmaceutical manufacture was commenced. In 2009 the company is the tender participant of SK-Pharmacy LLP and supplier on pharmaceutical public procurement. Currently the Company has 1 operating plant on manufacture of sterile antibiotics, GMP ST-RK-1617-2006 "Good manufacturing practice" was obtained and it operates in accordance with this standard. Construction and equipage of the second plant on manufacture of solid-dosage forms is completed, and currently at the stage of documentation formalization and preparation for the manufacture of pilot serials.

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Phone: +7 (727) 3980430, +7 (727) 3711900 (fax)

Web-site: www.eleas.kz E-mail: <u>pfkeleas@gmail.com</u>